

THE EXCHANGE

SPRING 2014

Upward and onward. Great motto to live by.

It means we're continually striving to make today better than yesterday. We've brought 2014 in with some flare – proudly earning our ISO 9001 certification, ramping up our website to show off some more of our work and putting out a new "Delivering Excellence and Innovation" video.

Our community outreach efforts continue to enrich the lives of our employees and people throughout the region. With the upcoming "Relay for Life" walk in remembrance of Ed Faulk and our annual TP Mechanical Blood Drive, our company will be out in full force.

We are thankful for our loyal clients and partners, who continually contribute to TP Mechanical's success. Let's achieve greatness together. Upward and onward we go.

CHECK US OUT

Show me; don't tell me.

We are into showing what we can do, and nothing illustrates it better than our completed work. We recently enhanced our website to make it easier for customers and partners to view our portfolio. Please spend a few minutes to take a peek. We have revamped the layout and design to give you more pictures and more information for every project. And there are more projects, too; we're adding new ones all of the time.

You'll also find it easier to find a project just like one you may be working on. You can now sort by industry, location or service. In each project, we explain what made the job unique or challenging and how TP Mechanical applied innovative thinking or specialized expertise to produce a great end-result.

"Past accomplishment is a great indicator of future success. Our project portfolio shows the diversity of the projects we've worked on – from historic renovation to tight schedules – and we're proud to share it with our customers, prospective customers and partners," said Scott Teepe Jr., director of business development.

We're excited to let our work do the talking.

The screenshot shows the TP Mechanical website's portfolio page. The browser address bar displays "tpmechanical.com/portfolio". The page features a search bar, a navigation menu with links for "ABOUT TP MECHANICAL", "GROUPS", "NEWS", "BLOG", "CAREERS", "EMPLOYEES", "CONTACT US", and "PORTFOLIO". A large banner image shows a modern building interior with a colorful, illuminated ceiling. Below the banner, the "PORTFOLIO" section is titled "Actions speak louder than words, so we'll let our projects speak for themselves. Contact us to learn more about how we can put our expertise, experience and innovation to work for you." The portfolio is organized into three columns: "LOCATION" (Kentucky (4), Ohio (9)), "SERVICES" (BIM & Design / Assist (4), Fire Protection (6), Green Construction (4), HVAC/R (8), Mechanical Systems (5), Plumbing (9), Safety (1)), and "INDUSTRIES" (Healthcare (5), Hospitality (2), Industrial (2), Public Sector (3), Education (4)). A grid of project images is displayed, each with a caption and location, including "Fairfax Fire Protection - Cincinnati, Ohio", "Ohio Veterans - Delaware, Ohio", "University of Kentucky - Lexington, Kentucky", "Krohn Hospital - Dayton, Ohio", "Miami Valley Hospital - Dayton, Ohio", "Ohio State University - Columbus, Ohio", "Norton Cancer Institute - Louisville, Kentucky", "Bureau of Veterans - Columbus, Ohio", and "The Dr. Matthews - Covington, Kentucky". The page number "1 of 2" and a "Back" link are visible. The footer contains the slogan "Delivering Excellence and Innovation", a newsletter sign-up form, and contact information: "Emergency Service 800-829-1989".

FABRICATION SHOP EARNS ISO CERTIFICATION



We're excited to announce that the fabrication shop is now **CERTIFIED for ISO 9001:2008 quality management systems.**

The ISO registration reads, "prefabrication of components for the purpose of fast-track construction in the piping, mechanical plumbing and fire protection fields." Our ISO compliance is registered through Eagle Registrations, Inc., an ANAB accredited firm.

The ISO 9001 system integrates a company's internal processes to facilitate a coordinated approach for managing the business. Certified companies have implemented a system to identify, measure, control and improve the core business processes, ultimately leading to improved business performance.

Our unique fabrication capabilities streamline the construction process by accelerating production and installation time, while shortening construction timelines. It can also eliminate delays due to inclement weather, prevent scheduling conflicts, reduce material waste and improve the safety of workers at the job site. Fabrication can ensure pricing accuracy, enhance quality and consistency and allow for truly custom solutions for every project challenge.

Recently, we began offering prefabricated products to other mechanical contractors through a new website, tpfabricationshop.com. Our 45,000-square-foot facility has the opportunity to work at full capacity with this new adventure.

"Our fabrication shop helps our contracting business. We have opened the fab shop to outside opportunities to help other contractors deliver their jobs as well. With quality fabrication, we can make construction more efficient and cost effective for our customers," said Jef Schachleiter, Internal Operations Manager for TP Mechanical. "Customers who use us as a contractor for mechanical, plumbing, HVAC/R or fire protection see green benefits, shorter construction timelines and savings in on-site labor."

Several team members at TP Mechanical worked together to reach this achievement, especially Dan Holland, Rick Absher and Jef Schachleiter.



COMMUNITY SPOTLIGHT

Come join us for a Columbus charity walk.

We will be joining the American Cancer Society Relay for Life of The Ohio State University on April 11, 2014. We will walk in remembrance of Ed Faulk, a dedicated employee we lost to cancer in August 2009. Please help us in our efforts to exceed our goal of \$1,000. To make a donation or join our team, visit our community outreach page on our website:

tpmechanical.com/content/community-outreach.

Give the gift of life; be a lifesaver with us.

The annual TP Mechanical Blood Drive is coming to Cincinnati and Columbus April 14-15. About 1 in 7 people who enter a hospital will need blood or blood components. By donating, you can help make sure patients will have what they need. Help us make this year's blood drive a huge success by signing up on the Community Outreach page of our website. Thank you in advance for your time and donation.

SAFETY FIRST, ALWAYS FIRST.

Safety first. We don't just say it, we live it.

For TP Mechanical, "safety" isn't an occasional topic. Safety is ingrained in the fabric of what we do. We are proud that our employees, top to bottom, buy into this core value.

While our track record speaks for itself – **more than 3 million safe hours** – we also have the industry stats to back it up. The Experience Modification Rate (EMR) is computed by comparing a company's annual losses in insurance claims against its policy premiums over a three-year period. The industry standard hovers around an EMR of 1.0. So where does TP Mechanical rate on this scale? We're about half that at 0.63.

By truly committing to safety protocols, TP Mechanical ensures that our clients enjoy financial savings when it comes to insurance-related costs. It's like car insurance – safer drivers who have fewer accidents pay less. Through our team members' combined efforts in job safety, they're saving TP Mechanical and our customers money.

Our employees have also earned a number of awards for their efforts, including:

- AGC Safety Award | State of Ohio Specialty Division for Contractors working 500,001 – 700,000 Hours Annually
- AGC National 2nd place Award in the Special Division
- BX Ohio Safety Achievement Award
- OSHA's Voluntary Protection Program (VPP)

At TP Mechanical, from CEOs to project managers, from site supervisors to office staff, every TP Mechanical team member devotes time, energy and heart to our company's promise to send everyone home to their families every night.

We do this by going beyond the requirements, to create not just a safety program, but a safety culture.

PROJECT PROFILE

Ohio State University South High Rise



South High Rise buildings at OSU have been under construction for the past three years. Starting at Park-Stradley Hall and finishing at Smith-Steeb & Siebert building, our list of projects include plumbing, HVAC and fire protection.

We utilized our fabrication expertise in our ISO-registered shop to deliver cost reductions and shorten construction schedules. Seventy-five percent of the piping for the remodels, including materials required for new semi-private, public ADA and family

restrooms, were prefabricated and assembled in our fabrication shop. This piping was installed in the mechanical room, the risers for each floor and the sanitary piping. Fabrication helped shorten the installation for this project.

The buildings were also originally constructed without air conditioning. The remodel includes plans for integrating HVAC service. An additional challenge was to utilize a system of valance/chilled beam units. These buildings are among the only ones on the OSU campus to utilize this technology.

We integrated a central bunker chiller plant serving all five buildings and much of South Campus, as well as a geothermal central heating and cooling plant, able to provide 3,200 tons of cooling and 40,000 Kbtu/Hr of heating and use 31% less energy.

Read more about this innovative project on our website.

PIPING HOT TOPICS



Ever wondered about what goes into an HVAC system or the processes behind plumbing installation?

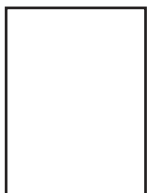
The new "Piping Hot Topics" video series from TP Mechanical will quench your burning curiosity. Our team is submitting their insights on a variety of topics and ready to share them with YouTube viewers. Be sure to check out our channel and become a subscriber to get the latest edition.

LOOK US UP

Kicking off the New Year with some added flare.

We recently released the "Delivering Excellence and Innovation" video to our TP Mechanical YouTube Channel and our website. Bill Riddle delivers some great insights about our company to give customers and prospective customers a glimpse of our team, capabilities and core values.

We invite you to take a look inside our building, meet some of our people and learn about our capabilities. Please take a couple of minutes to view our new video and let us know what you think.



TP Mechanical
CONTRACTORS | SERVICE | FABRICATION

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