

THE EXCHANGE

SPRING 2016



CONTINUING THE SUCCESSES INTO 2016 AND BEYOND

We appreciate the partnerships and efforts that made 2015 such a successful year at TP Mechanical. We're proud of all the projects our employees completed in 2015, especially some marquee projects like the HVAC work for Summit Country Day as they neared their 125th anniversary and the plumbing for the new dunnhumby office space in downtown Cincinnati.

For 2016, we're planning and implementing strategies to build upon those achievements. We're putting people into positions that leverage their capabilities for the continued success of our customers and company. With some recent internal promotions – specifically Tim Hoover to COO, Jason Ralstin to Columbus Regional Manager and Shawn Stover to Director of Fire Protection – we expect even better service for our customers.

Thank you for being a part our business in 2016.

GETTING THE GREEN LIGHT

We all know that manufacturing, designing, building and operating residential and commercial buildings have a large impact on our environment. In the U.S., buildings contribute to:

- 39% of total energy use
- 68% of total electricity consumption
- 30% of landfill waste
- 38% of carbon dioxide emissions
- 12% of total water consumption

At TP Mechanical, we're dedicated to reducing our environmental footprint with green construction practices. We know many projects are seeking Leadership in Energy and Environmental Design (LEED) Certification or credits, and we continuously seek out and implement the latest technologies.

HVAC operation can account for 40% to 60% of the energy and water used in most commercial buildings. Our LEED-accredited professionals can apply value-engineering methods to improve the overall energy efficiency of our customers' projects.

TP Mechanical's in-house pre-fabrication facility also allows us to work in a controlled environment so we can carefully manage the environmental impact of our construction process. We implement lean manufacturing techniques and reduce materials waste, while recycling packaging, parts and scrap.

Applying green construction methods also adds green to the economic bottom line. More environmentally friendly practices help reduce operating costs, improve the productivity of occupants, enhance asset value and profits, and optimize life-cycle economic performance.



SAFETY FIRST, ALWAYS FIRST PRODUCES RESULTS

Safety is the most important message for our personnel and anyone else at our job sites. At the same time, it can have a significant impact on business results. U.S. businesses spend about \$170 billion a year on work injuries and illnesses — expenses that come directly out of company profits.

Defined, effective safety and health management processes can reduce injury and illness costs by 20% to 40%. That's why we go above and beyond OSHA requirements to secure our projects and ensure that our workers are protected. As participants in OSHA's Voluntary Protection Program (VPP), we've implemented meticulous safety and health management practices that address hazard prevention and control, worksite analysis, training, management commitment and worker involvement.

These practices provide for worker safety and save money for our company and customers. We have a proven track record for safety, and here are our 2015 awards:

- ABC | 2015 Safety Award, Step Level V (500,001+ Total work hours)
- ABC | OSHA Step Diamond Award
- ABC | Community Service and Outreach Award
- EMR rating of 0.62 for 2015

To learn more about our safety standards and accomplishments, visit our website.

**Safety First, Always First
are the words we work and live by.**

THE NUMBERS YOU NEED TO KNOW

You never expect to have a mechanical breakdown. But when it does happen, TP Mechanical has you covered. Our emergency service teams are on call 24 hours a day, 7 days a week, 365 days a year.

Our skilled technicians continue to develop their knowledge through continuing education programs to stay up to date on the latest diagnostic techniques and products. We promise that our technicians are prepared to give you the answers you need.

One more number you should know: 4

That's our guaranteed response time. When you select TP Mechanical as your service partner, our team is able to respond to your emergencies within 4 hours to troubleshoot and repair any problem.

The last numbers you should know: 800-829-1989

We hope you never have to dial this number. But don't hesitate to call those 10 digits for any service need – not just emergencies. We understand the investment you've made in your facilities and how an outage can affect your operations.

TP Mechanical offers a variety of service agreement options, including:

- Service Agreements (SA)
- Inspection Agreements (IA)
- Maintenance Agreements (MA)
- Total Agreements (TA)

To learn more about TP Mechanical's specific agreements and which might be right for your business needs, visit www.tpmechanical.com/service/agreements.

FROM THE PRESIDENT AND CEO

We are pleased to announce the promotion of Tim Hoover to the new role of Chief Operating Officer. Tim has 21 years of experience with TP Mechanical, starting as Journeyman Plumber/Pipefitter. While holding increasingly challenging leadership roles during his time with us, Tim most recently served the last six years as Vice President of Columbus Operations.

Tim has always been able to create an environment that allows our company to better serve our customers and create success for the internal organization. His main priority as COO is to ensure consistency across all processes and oversee the training and support necessary for 100% successful execution of those processes.

We look forward to Tim's continued contributions.

Bill Riddle,
President and CEO



Tim Hoover

